

### **AIA Group Limited**

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## Media Release

### AIA Successfully Prices US\$1 billion Inaugural Senior Notes Offering

**HONG KONG, 6 March 2013** – AIA Group Limited ("AIA") has priced US\$1 billion of senior unsecured fixed rate notes, comprising US\$500 million notes due 2018 and US\$500 million notes due 2023 under its US\$2 billion Medium Term Note Programme.

Garth Jones, Group Chief Financial Officer, said, "We are very pleased with the extremely strong reception and high demand shown by investors for AlA's inaugural debt offering. The success of the issue underlines AlA's market-leading position in the Asia-Pacific region, outstanding financial track record of profitable growth, strong balance sheet and robust capital position."

The 2018 notes will carry a coupon of 1.75 per cent per annum and the 2023 notes will carry a coupon of 3.125 per cent per annum. The proceeds from the notes will be used to refinance an unsecured credit facility associated with the US\$1.73 billion acquisition of ING Malaysia.

In February 2013, AIA announced that it had delivered another record set of results for the year ending 30 November 2012, including a 27 per cent increase in value of new business (VONB), our main measure of value creation.

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### **About AIA**

AIA Group Limited and its subsidiaries (collectively "AIA" or "the Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has operations in 16 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 92 per cent subsidiary in Sri Lanka and a 26 per cent joint-venture in India.

The business that is now AIA was first established in Shanghai over 90 years ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$134,439 million as of 30 November 2012.

AIA meets the savings and protection needs of individuals by offering a range of products and services including retirement savings plans, life insurance and accident and health insurance. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents and employees across Asia-Pacific, AIA serves the holders of more than 25 million individual policies and over 13 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").

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