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Media Release

AIA GROUP NAMED #1 MDRT COMPANY IN THE WORLD FOR SIXTH YEAR RUNNING

HONG KONG, 8 July 2020 – AIA Group Limited (“AIA”; or the “Company”; stock code: 1299) the largest independent publicly listed pan-Asian life insurance group, announced today the historic achievement of becoming the only multinational company in the world to have achieved the largest number of Million Dollar Round Table (MDRT) members for six consecutive years.

A record total of 12,796 AIA agents and agency leaders were registered as MDRT members as of 1 July 2020.

MDRT is a global and independent association that is internationally recognised as the standard of excellence in life insurance and financial services. Its members are required to generate a certain level of premium, commission, and income, and demonstrate professional knowledge, strict ethical conduct and outstanding client service.

Lee Yuan Siong, Group Chief Executive and President of AIA Group, said, “I am extremely proud of our agents and the outstanding work they do every day as trusted partners to our customers. AIA’s Number One position in the world for MDRT qualifiers reflects the enormous quality and depth of our agency force, representing a key competitive advantage for our Company. We shall continue to ensure that our agents are fully equipped to help our millions of customers live Healthier, Longer, Better, Lives.”

Bill Lisle, Regional Chief Executive and Group Chief Distribution Officer of AIA Group, said, “I am truly delighted that AIA’s superb agents have achieved this amazing result, particularly in 2020 as the world grapples with the impact of the Covid-19 pandemic. Being Number One in the world in MDRT for the sixth consecutive year reflects AIA’s longstanding investment in our agency force and we remain deeply committed to continuing to provide our agents with the best technology, training and career development opportunities in the industry.”

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About AIA

AIA Group Limited and its subsidiaries (collectively “AIA” or the “Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong SAR, Mainland China, Thailand, Singapore, Malaysia, Australia, Cambodia, Indonesia, Myanmar, the Philippines, South Korea, Taiwan (China), Vietnam, Brunei, Macau SAR, New Zealand, a 99 per cent subsidiary in Sri Lanka, and a 49 per cent joint venture in India.

The business that is now AIA was first established in Shanghai a century ago in 1919. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$284 billion as of 31 December 2019.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 36 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code “1299” with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: “AAGIY”).

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1. Hong Kong SAR refers to Hong Kong Special Administrative Region.
2. Macau SAR refers to Macau Special Administrative Region.